

WHY we do what we do



ABC believes contractors should have equal opportunity to win work and deliver that work safely, ethically, and profitably.

• ABC believes that successful relationships build successful businesses. We provide the climate for contractors to become part of a community of likeminded businesses. ABC members build lasting relationships that sustain and increase their success through all economic conditions.

• In addition, as an ABC member you're part of a strong community which effectively advocates on all of our behalf at the local, state and federal levels. We become your own personal set of eyes and ears looking out for you and the entire ABC family, because equal and fair opportunity to compete for work is the core of the **ABC Merit Shop Philosophy**.

• ABC also believes that the foundation of a thriving construction industry relies on the highest standard of workforce training, both on the trade and management levels. Because of our belief in quality craftsmanship, we are the leading provider of safety, craft training, apprenticeship and management education in the industry, providing pathways to success for industry professionals, the workforce they employ and our entire community.

If ABC's core beliefs and high standards resonate with you, then join us and the thousands of other commercial construction companies in our commitment to strengthen the industry. With every member, ABC becomes an even stronger community able to help one another achieve all that we can.

Why Belong to ABC?



Want to become part of our community of like-minded industry professionals?

Membership is affordable, costing around \$5 per day.

Read what our members say about the benefits of belonging to ABC:

"ABC is one of the most prominent organizations whose membership represents the major sub-contractors, suppliers and contractors in this area.

ABC has allowed us to meet new qualified sub-contractors and suppliers for future consideration, while strengthening our relationships with firms we are already working with."

*Rex B. Kirby,
President, Suffolk
Construction Co., Inc.*

"ABC allows me to position our firm strategically with our key and potential clients, in addition to reducing our cost structure with programs like the Dollar Bank and other vendor discounts.

Our membership just makes good fiscal sense."

*Antonio Obregon,
Formrite
Construction, LLC*

Read more quotes from members about the benefits of belonging to ABC at:
www.ABCEastFlorida.com/testimonials

Stop by and see us at

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**Associated Builders
and Contractors, Inc.**

**Florida East Coast
Chapter**

**There's a difference
between joining an
association and
belonging to one.**



www.ABCEastFlorida.com

How we deliver value to our members and the industry.

Government Affairs

ABC members deserve a fair, open and predictable regulatory environment. With 2 full time lobbyists, we are your eyes and ears at City Hall, Tallahassee and Washington, D.C.

Over the years ABC has:

- Passed Public Private Partnership Legislation. (PPP)
- Passed Workplace Security Legislation.
- Passed Uniform Paid Leave Practices.
- Passed Uniform Crane Safety Standards.
- Passed Fair Wage Recovery Process in Palm Beach.
- Defeated Project Labor Agreements on Multiple Federal Projects.
- Defeated "Hometown Democracy" Ballot Initiative. (Amendment 4, 2010)
- Restored "horizontal immunity" on construction sites.
- Eliminated duplicative permitting regulations.
- Passed landmark changes to "impact fee" regulations, and fighting for tax fairness.
- Reversed the practice of double permitting, reviews, inspections and fees. (Miami-Dade)



ABC members lobbying on behalf of the industry at the State Capitol.

**The Voice
of Commercial
Construction**

Business Development

ABC members like to do work with people they know and trust. We have the largest membership, the most diverse events, fun memories and great venues; many of which are reserved for ABC members only.



- Over 50 networking events each year from Miami to Brevard County.
- Recreational events to enjoy your time networking with other industry professionals including golf, sporting events, and Trivia night.
- 2 General Contractors showcases each year with an opportunity to meet the area's premier GCs.
- 2 contractor executive ONLY events per year.
- *Excellence in Construction* awards recognition at the chapter and national levels.
- Over 50 webinars each year.
- Annual state conventions, national business conferences, and legislative "Days on the Hill".

Exclusive Member Discounts

We have over 20 ABC Member exclusive discounts saving our members thousands of dollars, which can more than pay the cost of membership, including:



Vehicle and fleet management, fuel, office supplies, mobile phone, shipping and freight, construction software, accounting, uniforms, drug testing services, contract documents, safety equipment and more.

Education and Training



ABC Institute believes in developing the safest and highest skilled work force in the industry. Investing over \$1 million per year, we are the leading provider of construction education and training.

- Apprenticeship (*Instructor-led and online*).
- Craft and task training.
- Safety and OSHA training.
- Veterans training.
- Journeyman/Master exam preparation.
- Skills assessment.
- Job placement and employer referrals.
- Davis-Bacon/Prevailing Wage compliance.
- Continuing education units (CEUs).
- EPA approved, Lead RRP.
- Green and sustainability training.
- Partner with high schools, colleges and the community to help train and recruit the workforce of tomorrow.



For more details about membership, visit www.ABCEastFlorida.com/JoinABC